



## **PERSON SPECIFICATION**

**Job title:** Benevolent Grants Manager (Maternity Leave Cover)

**Department:** RCN Foundation

The person specification sets out the essential and desirable criteria required for this role. The selection process will look for evidence that you meet these criteria as well as the core behaviour competencies described further below.

Each criteria is assessed at one or more stage of the process as indicated by a ✓

- AF (application form) your application needs to address the criteria ticked in this column
- A (assessment) if you're shortlisted, you'll do assessments that test these criteria
- I (interview) if you're invited to interview, you'll be asked questions to assess these criteria

AREA	CRITERIA	AF	Α		
1. Knowledge,	Essential				
training and qualifications	Educated to degree level or equivalent	✓			
	In-depth knowledge of policy and best practice in the area of healthcare, ideally across more than one country of the UK	<b>√</b>	✓	✓	
2. Experience	Essential				
	<ul> <li>Experience of making a positive contribution to promoting and embedding equity, diversity and inclusion.</li> </ul>	<b>√</b>			
	<ul> <li>Experience of working with charities and/or third sector organisations</li> </ul>	<b>✓</b>			
	At least two years' experience of managing a grant-making function, ideally within a benevolent grant-making setting	<b>✓</b>			
	Experience of grant-making systems and processes, including carrying out assessments, and making decisions and recommendations, based on agreed criteria	<b>√</b>		<b>√</b>	
	Up-to-date knowledge and experience of the benefits and tax credits system	<b>√</b>		✓	
	Experience of managing staff	<b>✓</b>		<b>√</b>	
	Experience of using a CRM system for grant- making	✓			

AREA	CRITERIA	AF	Α	I	
	Experience of overseeing budgets, and	<b>√</b>	<b>√</b>		
	confidence in dealing with financial reports  Desirable				
	<ul> <li>Experience of working in the nursing and/or</li> </ul>	<b>✓</b>			
	health and care sectors (predominantly in the	·			
	UK)				
3. Skills	Essential				
	Strong analytical skills and the ability to	✓	✓	<b>✓</b>	
	synthesise complex information quickly and effectively identifying and responding to trends				
	in application rates				
	Proven track record of an organised and	✓		✓	
	methodical approach to work, combining				
	numerical and financial skills with attention to				
	<ul> <li>detail and an ability to meet tight deadlines</li> <li>Strong IT skills, including word processing, use</li> </ul>	<b>√</b>			
	of spreadsheets, and use of databases to	•			
	process information and electronic				
	communications				
	Articulate, with excellent written and oral skills,	$\checkmark$	$\checkmark$	✓	
	and the ability to communicate with a range of				
	<ul><li>audiences</li><li>Experience of writing reports for Committees</li></ul>	<b>√</b>	<b>√</b>	<b>✓</b>	
	and/or Boards, and presenting complex				
	information in an accessible way				
	Excellent customer service skills, with a non-	$\checkmark$		✓	
	judgemental and empathetic approach				
	Ability to work effectively and confidently, and to build partnerships, with a wide range of	✓		<b>'</b>	
	to build partnerships, with a wide range of stakeholders (both internal and external),				
	including senior staff, Trustees, beneficiaries				
	and others				
	Ability to work creatively and flexibly in a small	$\checkmark$		<b>✓</b>	
	team, supporting other colleagues, and with a strong personal commitment to learning and				
	improvement				
	Understanding and experience of evaluation	✓			
	and of demonstrating the impact of a service				
	Desirable			1	
	Strong project management skills and	✓			
4. Other	experience of delivering successful projects  Essential				
requirements	Strong personal commitment to promoting and	<b>√</b>			
	embedding equity, diversity and inclusion	•			
	Empathy with the values and aims of the RCN	✓		<b>✓</b>	
	Foundation				
	Confident, resourceful and proactive, with	✓		<b>√</b>	
	initiative and a problem-solving disposition				

AREA	CRITERIA	AF	Α	I
	<ul> <li>Willing to work beyond your area of expertise across all our policy areas and priorities</li> </ul>	<b>\</b>		
	<ul> <li>High levels of personal integrity and self- motivation</li> </ul>	<b>√</b>		

Inspire others to	Value those around	Show passion for our	Build outstanding	Get to the heart of the	Stay one step ahead
greater heights	you	services	relationships	business	
;			(E)	Image: Control of the	ββ
Be passionate about developing yourself and others and push yourself beyond your comfort zone	Prize diversity and deal fairly and consistently with people while recognising individual differences	Have members' and customers' interests at the heart of everything you do and go out of your way to manage & exceed their expectations	Lead and contribute to your teams success and collaborate with people around you & those beyond your immediate team	Have the business interests of the RCN at the forefront of all you do and seek out opportunities to develop your business know-how	Be inquisitive, think differently and embrace opportunities for change, helping others to adapt and encouraging new ideas
Use the strengths of those around you to maximum effect	Challenge unacceptable behavior where it exists	Demonstrate pride in the RCN and passion for its services	Understand how your team impacts on others	Learn all aspects of the business with enthusiasm	Improve how things are done
Take personal ownership of all that you do	Treat everyone with respect regardless of their position	Ensure all you do has a benefit to members and customers	Focus on your team's primary goals	See yourself as a shareholder in the RCN	Adapt enthusiastically to change and different ways of working
Persist in the face of difficulties and overcome obstacles	Recognise the benefit of different viewpoints	Empower members and customers to help them become more involved	Share knowledge within your team and across other teams	Generate viable opportunities to help the RCN grow and develop	Tackle unfamiliar situations with confidence
Articulate your views and be open to others' opinions	Communicate openly and actively listen to those around you	Stay calm and focused when dealing with challenging situations	Support and help those around you	Work within tight timescales when needed	Help others to respond positively to change
Coach others and share your expertise	Treat everyone fairly and consistently	Go the extra mile	Demonstrate pride in your team and its work	Prioritise work to respond to urgent needs	Be prepared to do things differently & learn from mistakes
Trust those around you to do their jobs	Encourage mature discussion of differences	Build strong partnerships with outside agencies	Plan projects to involve key people from the start	Show efficiency and value in your use of resources	Adapt your thinking according to the needs of the situation
Seek feedback and learn from what you hear	Be approachable and give time to others	See a task through to the end	Identify opportunities for cross-team working	Translate plans into realistic targets and objectives	Show positive energy even in times of pressure
Lead by example and act as a role model	Respect individual and cultural differences	See things from the members' and customers' perspectives	Understand your strengths and play to them when you can	Understand the impact of your actions on the business	Keep an open mind and think creatively about problems at work
Empower and develop yourself and those around you	Recognise the impact of your behaviour on those around you	Build rapport with members and customers	Seek expertise from outside the team where necessary	Focus on the purpose of your role	Encourage constructive discussion about change
Speak up if you can see a better way to do things	Seek out stakeholders' views where possible	Keep members and customers informed	Ensure all team members have a meaningful part to play	Concentrate on delivering best value	Show your initiative in all that you do